

## **Job Position: Land Analyst Buyer Rep at Dosch Marshall Real Estate (DMRE)**

Active in the Houston market for more than 15 years, Dosch Marshall Real Estate is committed to providing unmatched representation to our clients. The team at DMRE combines its commercial real estate knowledge, expansive network and innovative processes to help clients meet and exceed their goals by fighting to find the best buyer at the best price. Our proven track record of successfully guiding clients through the challenges of selling their land and finding their next development site has resulted in Dosch Marshall Real Estate being consistently recognized as a Houston Heavy Hitter in land brokerage by the *Houston Business Journal*.

### **Job Description:**

The Land Analyst will work closely with the Buyer Representation Team in a fast-paced professional environment and will be expected to maintain a high level of organization in day-to-day office work activities. Responsibilities include research, database management, transaction management, reporting, and general administration.

### **Responsibilities:**

- ❖ *Research* – Thoroughly research submarkets and sites of interest, track all research and communicate opportunities internally. Aid in project-based site research and site selection by proactively communicating with site ownership. Continuously look for ways to make processes more efficient.
- ❖ *Database Management* – Maintain and organize sites and track good opportunities.
- ❖ *Transaction Management* – Directs all aspects of the transaction process from valuation, pricing strategies, marketing, client contact and client development to negotiations of the purchase and sale agreement through deal funding.
- ❖ *General Administration* – Draft LOI's, add land sales comps, and pull land comps for clients / proposals.

### **Key Skills:**

- ❖ Builds positive relationships with team members that foster a strong work environment
- ❖ Ability to multi-task and prioritize in a fast-paced environment
- ❖ Proven ability to manage time effectively to ensure established deadlines are met
- ❖ Excellent organizational skills and strong attention to detail
- ❖ Independent and self-motivated professional with excellent research, writing and communication skills
- ❖ Demonstrates flexibility as work demands change
- ❖ Seeks to improve existing work practices / processes
- ❖ Creates a professional work atmosphere through planning and organization

**Preferred Qualifications:**

- ❖ Bachelor's degree from accredited university in business or related field
- ❖ Humble, Hungry, and Smart
- ❖ A minimum of 1 year work experience in Commercial Real Estate
- ❖ CRE License preferred

**Compensation:**

- ❖ Starting Salary: TBD based on experience
- ❖ Medical Benefits Available
- ❖ 401K Plan, including Company Match

**Work Location:** Houston (Galleria / Uptown Park), Dallas

**If interested in applying for the position, please send cover letter and resume to Jessica Lukert at [jessica.lukert@dmre.com](mailto:jessica.lukert@dmre.com).**